



Dates of Interest

IN 2012

- Sales Centre opens summer 2012
- Construction begins winter 2012

Seasons' Greetings and welcome to the fall issue of In The Loop featuring the latest news from The Remington Centre.

Fall has brought with it some new developments that we are excited to share with you. The momentum of this project is strong and continues to gain speed as we get closer to construction. In fact, we have already achieved 75% of our sales targets!

The sales team receives enthusiastic interest on a continual basis and this positive momentum shows no signs of slowing. As we enter Phase Two, the leasable space is coming to market and we are confident that The Remington Centre will evolve into a vibrant and bustling community-centered destination for the people of Markham and beyond.

The Remington Centre takes centre stage at international shopping convention

The Remington Centre exhibited at the International Council of Shopping Centers in Toronto for the first time this year. Attended by national and international industry leaders, ICSC is the premier global trade association of the shopping center industry with 60,000 members including owners, developers, managers, marketing specialists, investors, lenders, retailers and other professionals as well as academics and public officials.

As the largest retail development situated in Canada's fastest growing economy, The Remington Centre was received as one of the most exciting and significant new retail developments in the GTA.

A schedule of further trade events is now being planned for 2012.

The Remington Centre Sales Centre: OPENING SUMMER 2012

The Remington Centre is pleased to announce that the next phase of this exciting project is officially underway. The new home of The Remington Sales Centre signifies an important next step in what is sure to be a landscape-changing dynamic retail destination.

The multi-million dollar, custom designed sales centre, located at 1668 Denison Street in Markham, will showcase a model of the future development, many technological innovations, meeting and presentation spaces, as well as on-site Remington Centre leasing agents to assist with questions and queries. Be sure to stay tuned for more details of this important next phase, opening summer 2012.





SALES TEAM

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Tenant Changes

In an effort to maintain a high standard of retail offerings as well as dynamic tenant mix, Market Village has welcomed some new retailers to the property.

We want to ensure that shoppers, both new and familiar with Market Village, can continue to rely on the exceptional quality and breadth of offerings that only a diverse tenant mix can provide. The Remington Centre will continue to provide updates on any changes within the tenant mix.



Q&A with Richard Tripodi Vice President, High Rise Division for The Remington Centre.

What is the status of zoning for The Remington Centre?

As the site is already fully zoned for commercial use we do not need to re-apply for this designation. This gives the project a major advantage as we move towards construction.

Why are we continuing to see new tenants coming to Market Village?

We remain on schedule for construction of The Remington Centre to begin at the end of 2012. However, we have a responsibility to our current retailers, customers, and the community to keep the premises fully occupied until that time.

Has the project been delayed or even put on hold?

Absolutely not! We are moving ahead at a terrific pace and in fact, are already 75% towards our sales target as we now enter the Phase Two: Leasing. Initial indicators are that retailer interest will be very strong in this phase.

What is the status of deposits paid to date?

As per individual agreements, all deposits are are kept in trust and accrue interest at a rate established by the Provincial government and protected by the Condominium act, 1998.

How are negotiations proceeding with the Town of Markham?

Our architectural and planning teams meet with the town on a monthly basis, sharing latest drawings, updates and traffic considerations. The town is very enthusiastic about this major investment and we continue to receive approvals on schedule.

What is the timing for the residential component of The Remington Centre?

Our spectacular new sales centre, which will open summer 2012, will feature detailed insight on the residential tower, including further project highlights and sales availability.

Are there any major deals or announcements that you can reveal?

We will be making key retailer announcements once construction starts in late 2012. However, we can reveal we are in positive discussions with both the Town of Markham and the City of Toronto towards making The Remington Centre a major public transportation centre. As well, there are plans for GO Transit connections, thus enabling The Remington Centre to serve as a key commuter hub.



MARKHAM: A Transportation hub

The Town of Markham is the largest of nine municipalities that comprise the Regional Municipality of York. Since 1996, Markham has grown by more than 20% every year. It's no surprise then, that transportation is a key issue on the minds of residents and government alike.

Now more than ever, Markham is in need of a central hub where commuter traffic, public transportation, motorists, and pedestrians can move with ease—whether for work or play.

The Remington Centre is delighted to announce agreements that will greatly contribute to the positioning of The Remington Centre as a major transportation hub for commuters and local traffic alike.

Not only will the centre have more than 3,500 covered and outdoor parking spaces as well as a free shuttle bus service to the GTA's top 25 hotels, but these negotiations with GO Transit, YRT and TTC will ensure that The Remington Centre is both conveniently reached and accessible for the high amount of expected pedestrian traffic. Stay tuned for more details!